



ANTHONY RIZZO

Senior Managing Director

Professional Summary

Mr. Rizzo is a Senior Managing Director at Areté Partners with 30+ years of experience in Operational & Commercial Management as well as Corporate Strategy.

Prior to joining Areté, Anthony was an Operating Partner at Aterian Investment Partners in NYC. His most recent 20 years have been exclusive to private equity-owned businesses, supporting turnaround scenarios, sell-side, and buy-side advisory across multiple verticals, including: Milton Street Capital, Aterian Investment Partners, JP Morgan, The Texas Pacific Group, The Gores Group, Black Diamond Capital, The Sterling Group, and Olympus Partners.

Mr. Rizzo's career journey began as a Cost Accountant for an industrial business, where he honed a unique value proposition that leverages both Quantitative and Qualitative skill sets, making him a versatile and adaptable professional.

Having held several Commercial Leadership roles, Mr. Rizzo has a demonstrated record of growth and successful advancement within a variety of organizations. He has a proven history of producing results in top-line growth, value creation, and increased market share through effective strategy deployment, team development, and process management. He graduated from the State University of New York with a Degree in Accounting.

Professional Biography

Career Experience

COMPANY	ROLE	LOCATION	DATES
Areté Partners	Senior Managing Director	New York, NY / Phoenix, AZ	9/24 – Current
Aterian Investment Partners	Operating Partner	New York, NY	2/19 – 8/24
The Fahrenheit Group	Managing Director	Richmond, VA	2/17 – 1/19
Liquibox (PE Exit)	Senior Vice President, Sales	Richmond, VA	4/14 – 10/16
Constar International (PE Exit)	Executive VP, Sales & Marketing	Philadelphia, PA	2/12 – 3/14

COMPANY	ROLE	LOCATION	DATES
National Envelope (PE Exit)	Chief Commercial Officer	Plano, TX	4/12 – 11/123
Positive Promotions (Assist to Sell - Private)	Chief Operations Officer	New York, NY	1/11 – 3/12
Hilex Poly (PE Exit)	Chief Commercial Officer	Hartsville, SC	11/07 – 1/11
Alcan Packaging	General Manager	New York, NY	1/96 – 10/07

Education / Certifications

- State University of New York – Old Westbury, NY — Bachelor of Science, Accounting
- University of Phoenix – Phoenix, Arizona — Master of Business Administration

** References Available Upon Request **