

JAMES GUGLIELMO

Managing Director

Professional Summary

Mr. Guglielmo is a Managing Director of Areté Partners based in Atlanta, Georgia.

Jim brings over 25 years of experience providing financial expertise and leadership roles to companies during periods of distress or transition. He has served as an advisor to management teams, boards, secured lenders, and equity funds. His advisory services have entailed interim management assignments including Chief Restructuring Officer, Chief Financial Officer and Treasurer as well as numerous other senior advisory roles in special situation matters.

Jim is a senior professional with a proven track record of identifying, managing, and implementing operational and financial solutions for companies to maximize value and foster long-term strategic improvement. He has specific expertise in the development of business plans, detailed cash flow projections, review and implementation of specific profit improvement opportunities, contingency planning efforts, and divestitures of both whole businesses and non-core assets. He also has experience in assisting companies and counsel in the resolution of financial and economic disputes in litigation proceedings and arbitrations.

Over the past two decades as an interim C-Suite executive and strategic advisor, Jim has worked in and with businesses ranging from small privately-held companies, large SEC registrants to complex global entities. These businesses extend across numerous industries including automotive, retail, hospitality, consumer products, heavy industrial manufacturing, and real estate. A selection of his advisory casework has included American Honda Motor, Enron Corporation, Burger King, Delphi Automotive, Sea Island Company, Eastman Kodak, Caesars Entertainment, Bon-Ton Departments Stores, Icon Parking, Barnes & Noble Education, and the International Automotive Components Group. Jim has testified in bankruptcy court on behalf of several debtor clients.

Prior to joining Areté, Jim was a Director in KPMG's Deal Advisory & Strategy Practice based in Atlanta. Prior to that, he was a Director in the Turnaround & Restructuring Group of AlixPartners. Before that, he was part of the Corporate Finance Group of FTI Consulting and the PricewaterhouseCoopers' Business Recovery Services practice in its St. Louis and Atlanta offices. Jim began his career as an auditor in the Assurance Services Group of KPMG in Short Hills, New Jersey. In addition to his restructuring expertise, he has deep accounting, auditing, and financial reporting experience in examining and issuing opinions on financial statements of both public and private companies.

Jim obtained a Bachelor of Science in Accounting from Mount Saint Mary’s University in Emmitsburg, Maryland. After working for several years in public accounting in New Jersey, he attended and obtained a Master of Business Administration from Washington University in St. Louis, Missouri. Jim met and married his wife Stephanie in St. Louis and lived there for several more years before settling in Atlanta for over the past two decades. They have three children: Annie, Emma, and James. Annie is studying to be a physician of Osteopathic Medicine in Charlotte, and Emma is working to obtain her law degree at Wake Forest University. James is an engineering major at University of Georgia, where all three of the Guglielmo kids attended as undergraduates...Go Dawgs!

While Jim and Stephanie enjoy living in the Atlanta metro area and keeping in proximity of each of their kids, they spend a good amount of time at their other residence in Ponte Vedra Beach, Florida relaxing on the beach or the golf course.

Professional Biography

Career Experience

COMPANY	ROLE	LOCATION	DATES
Areté Partners	Managing Director	Atlanta, GA	7/25 – Current
KPMG, LLP – Deal Advisory & Strategy	Director	Atlanta, GA	2022 – 2025
AlixPartners – Turnaround & Restructuring Services	Director	Atlanta, GA	2014 – 2021
FTI Consulting – Corporate Finance Group	Senior Director	Atlanta, GA	2002 – 2013
PricewaterhouseCoopers, LLP – Business Recovery Services	Director	St. Louis, MO / Atlanta, GA	1996 – 2001
KPMG Peat Marwick – Assurance & Advisory Services	Senior Auditor	Short Hills, NJ	1990 – 1994

Select Interim Management / Turnaround Advisory Experience

- IAC Group, LLC (Private) – Financial Advisor to Management
- Barnes & Noble Education (Public) – Financial Advisor to Board of Directors
- Pfeifer Structures America, LLC (Private) – Financial Advisor to Management
- Icon Parking (Private) – Chief Financial Officer
- American Tire Distributors (Private) – Financial Advisor to Management
- Bon-Ton Department Stores (Public) – Financial Advisor to Management

- Sungevity (Private) – Financial Advisor to Management
- PREPA (Public) – Chief Restructuring Officer Team
- Caesars Entertainment (Private) – Chief Restructuring Officer Team
- The Cliffs Club & Hospitality Group (Private) – Financial Advisor to Noteholders
- Eastman Kodak (Public) – Financial Advisor to Management
- DynCorp International (Private) – Financial Advisor to Management
- Sea Island Company (Private) – Chief Financial Officer
- Delphi Corporation (Public) – Financial Advisor to Management
- Chesapeake Corporation (Private) – Financial Advisor to Secured Lenders
- Magnatrx Corporation (Private) – Financial Advisor to Secured Lenders
- Enron Corporation (Public) – Financial Advisor to Management
- Beaulieu of America (Private) – Interim Treasurer and Restructuring Advisor
- Transit Group, Inc (Private) – Restructuring Advisor to Management
- Burger King (Private) – Financial Advisor to DIP Lender of AmeriServe Food Distribution
- Mariner Health Care (Private) – Financial Advisor to Management
- Edison Brothers Stores (Public) – Financial Advisor to Unsecured Creditors Committee

Dispute Analysis & Litigation Support Experience

- American Honda (Public) – Analytic support in class action multi-dealer lawsuit
- Schnuck's Supermarkets (Private) – Analytic support in arbitration matter

Expert Testimony Experience

- Bankruptcy Court, Southern District of GA – Sea Island Company Ch. 11 cases
- Bankruptcy Court, Southern District of NY – Delphi Corporation Ch. 11 cases

Education / Certifications

- Washington University, Olin School of Business – St. Louis, MO — Master of Business Administration
- Mount Saint Mary's University – Emmitsburg, MD — Bachelor of Science in Accounting
- Association of Insolvency and Restructuring Advisors — Certified Insolvency & Restructuring Advisor (CIRA)

** References Available Upon Request **